

<https://chemicaland.co.ke/job-vacancies/general-manager-2-2/>

VAN SALES EXECUTIVE (1 Position)

Description

Multiple Counties | Results-Driven| High Commissions| Fast Growth

Chemicaland Limited is recruiting a commercially aggressive, street-smart Van Sales Executive to drive cash sales, open new agro-dealer accounts, and dominate assigned territories using a branded company van.

This role is NOT for desk salespeople.

It is for hunters, closers, and people who thrive on targets.

Responsibilities

What You'll Do;

- * Sell Chemicaland's agro-input products directly to agro dealers using a van sales model
- * Open new agro dealer accounts weekly
- * Drive cash and fast-turnover sales
- * Manage your own route, territory, and daily call plan
- * Collect payments and grow repeat orders
- * Work closely with technical sales agronomists to convert demos into sales

Qualifications

What We're Looking For;

- * Proven B2B or FMCG/agro-input sales experience (van sales is a BIG plus)
- * Strong dealer network or ability to build one fast
- * Comfortable working with targets, pressure, and accountability
- * High energy, self-driven, aggressive, and commercially sharp
- * SME mindset – hands-on, flexible, no entitlement
- * Valid driving license and proficient in driving manual pickup

Job Benefits

What We Offer;

- * Competitive base pay
- * High performance-based commissions (paid on collected sales)
- * Clear growth path as Chemicaland scales nationally
- * Tools to win: branded van, products, marketing support

🔗🔗 If you close deals, this job will pay you very well.

🔗🔗 Apply by sending your CV + a short note on territories you have sold in.

***Incase you experience issues submitting your application via the form below, submit your application to this email: hr@chemicaland.co.ke

Hiring organization

Chemicaland Limited

Employment Type

Full-time

Job Location

Nairobi, Kenya

Valid through

22.02.2026

Job Application Form

Please fill in the details below to submit your application.

Full Name

Email Address

Phone Number

Position Applied

Availability

Cover Letter

Upload CV/Resume (PDF/DOC, Max 5MB each file)

